

FEDERATION OF DISTRIBUTORS NEWSLETTER

JARVIS

Issue No. 47, February 2006



Jarvis Participates in AMI'S World Wide Food Expo 2005



Chicago's McCormick Place

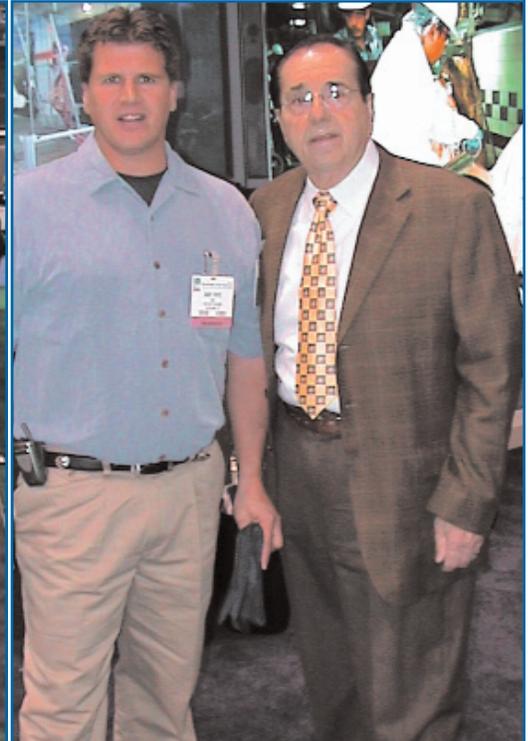
Jarvis Products Corporation displayed several new products at the biennial AMI (American Meat Institute) World Wide Food Exhibition, held October 26 through October 29, 2005 at Chicago's McCormick Place:

- Robots for handling different kill floor operations, with operating programs that are in several different languages, including English, German, Spanish and French.
- BS-1 Brain Removal System which quickly and effectively removes all material from the brain cavity, and eliminates the need to place corks to avoid brain seepage.

- Buster IX Beef Splitting Saw, with an internal sanitizer that reduces the rate of organic material accumulation, prevents build-up of central nervous system proteins on the saw blade, and eliminates the need to immerse bandsaws for hot water sterilization.
- The new JET bandsaw blade which offers operators significantly longer blade life and accuracy.
- The new Jarvis USSS-2A non-penetrating pneumatic stunner and its supporting equipment. Jarvis' other lines of stunners were also shown.

AMI'S WWFE is one of the meat processing industry's largest exhibitions. Jarvis was among 1200 exhibitors displaying their newest products, technologies, and services on 300,000 square feet (27, 870 square meters) of exhibition space. Over 30,000 attendees from more than

100 countries attended this show. Mr. Vincent R. Volpe, President of Jarvis Products, and other members of the Jarvis team, personally met and showcased our newest tools to old industry friends and prospective customers who visited the Jarvis booth.



Overhead view of Jarvis' AMI/WWFE booth. Several new products were displayed at the 2005 expo, including robots, the brain removal system, the Buster IX bandsaw with the new JET blade, and the USSS-2A non-penetrating stunner.

Jarvis President Vincent Volpe (on right) greeting a booth visitor; one of many who wanted to see new Jarvis equipment.

More AMI'S WWFE 2005



Display of one of the industrial robots Jarvis is now implementing for handling various kill floor operations. Protective covering over robot helps protect internal mechanisms from slaughterhouse corrosion.



Jarvis people manning our booth; from left (in back), Jarvis Canada's Dwight Streeter, Automation Equipment Manager Terry O. Loseke, Jarvis Italia's Fabrizio Foroni; (in front) Western District Manager Doug Bain, and Vice President Peter Gwyther.



From left, Terry Aldag, Jarvis Service Technician, unnamed booth visitor, Tommy Fulgham, Jarvis' Sales and Marketing Manager, Chuck Faltin, Jarvis' new National Accounts Manager, and Jarvis' Terry O. Loseke.



Greg Hanson, Jarvis' Eastern District Manager, pointing out the features of a Jarvis Model 1000F Circular Breaking Saw to an interested booth visitor.



Booth of Edge Manufacturing, Jarvis' sister company, and manufacturer of bandsaw blades.



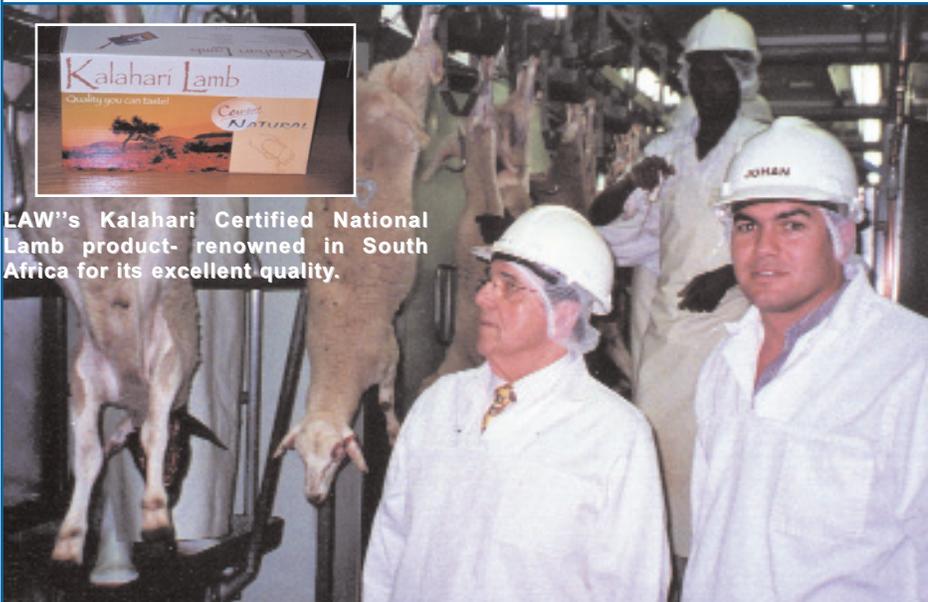
Doug Bain, Jarvis' Western District Manager demonstrating the Buster IX's internal sanitizer and longer lasting JET blade to a very interested potential customer.



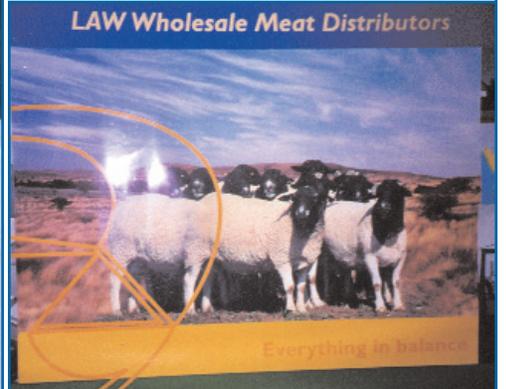
During December 2005, Jarvis President Vin Volpe took his annual trip to the Republic of South Africa to visit Ben Myburgh, Manager of Jarvis Products Corporation R.S.A., Jarvis' South African subsidiary, and to see old friends in the South African meat processing industry. One of several processors visited was LAW Wholesale Meat Distributors in Groblershoop, Northern Cape province. Founded in 1993 by Lodewyk Jooste, Adri Van Wyk and Wessel van Wyk, it has grown into one of the top sheep abattoirs in the world with a work force of 200 people, and the capability of slaughtering and processing 1500 sheep per day. This facility, using the latest state-of-the-art plant technology (including a new highly sophisticated computer system) produces between 7,700 to 9,900 pounds (3500 - 4500 kilograms) of lamb product per day. The Groblershoop location also has a large feedlot that can hold up to 5000 sheep.

LAW's ultra-modern Groblershoop processing plant

From left, LAW's Marketing Manager Philip Naudè, Wessel van Wyk, owner of LAW, Jarvis South Africa's Ben Myburgh, Jarvis President Vin Volpe, Jarvis South Africa's Deon Myburgh, and LAW's Plant Manager Johan van Der Merwe.

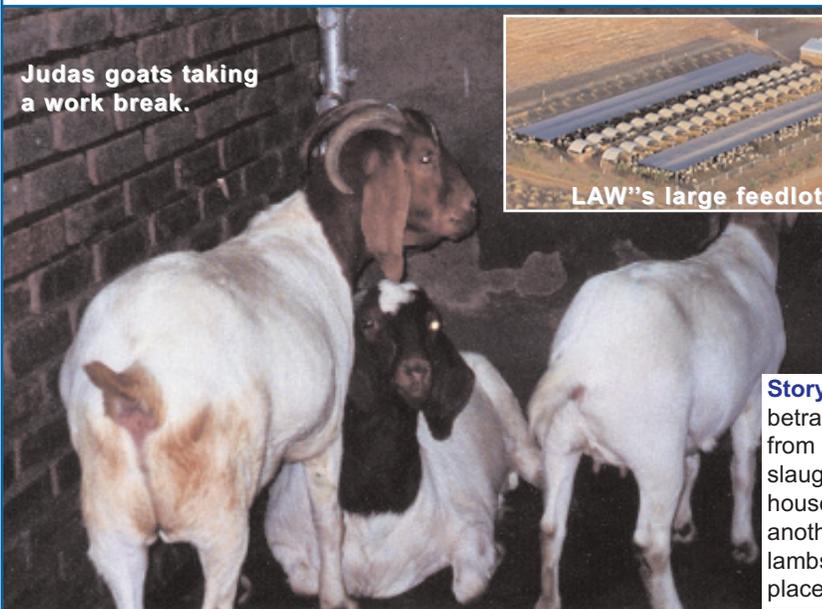


LAW's Kalahari Certified National Lamb product- renowned in South Africa for its excellent quality.



Founded in 1993, LAW Wholesale Meat Distributors has achieved a reputation for unsurpassed quality, and for meeting exact customer specifications.

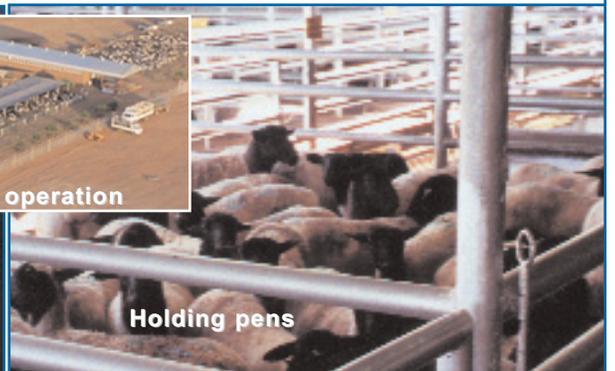
Jarvis President Vincent Volpe with Plant Manager Johan van Der Merwe getting a tour of LAW's ultra-modern kill floor and mechanical slaughter line operation. LAW Wholesale Meat Distributors has South Africa's largest sheep kill operation.



Judas goats taking a work break.



LAW's large feedlot operation



Holding pens

Story of the Judas Goat - Named after the apostle who betrayed Jesus, these goats lead the unsuspecting sheep from their holding pens, through the drive alley, and into the slaughtering plant. When the herd enters the slaughter house, the judas goat is quickly removed, and placed before another unsuspecting flock to repeat the process - leading the lambs to slaughter. Upon reaching old age, these goats are placed in pasture, and lead a quiet retirement.

More From South Africa

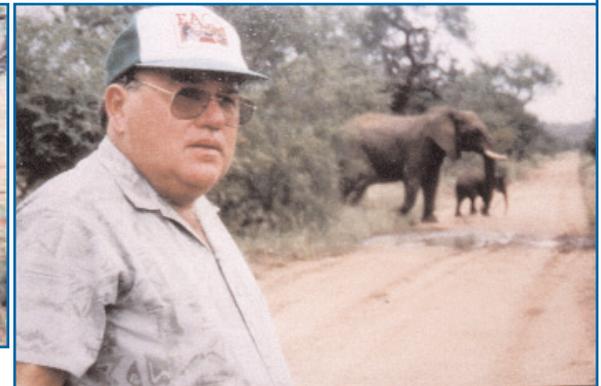
Mr. Volpe also visited the EAC Group in Sasolburg, owned by friend Edwin Claassen. Employing over 800 people, the EAC Group owns several abattoirs plus cattle, pig, and sheep feedlots throughout the country, and a tannery in Wolwehoek. Noted for its excellent quality, the company only supplies fresh, grain-fed South African meat. During his visit, Mr. Volpe was told about the Shelanti Game Ranch, a 27,500 acre (111 square kilometers) ranch, located in South Africa's Northern Province, and part of the Waterberg Biosphere Reserve. Privately owned by Mr. Claassen, Shelanti is dedicated to preserving the wildlife of the bush, including rhinos, elephants, water buffaloes, and the rare African white lion.



From left Jarvis' Ben Myburgh, Edwin Claassen, owner of the EAC Group, Piet Snyman, Director of the EAC Group, and Jarvis Serviceman Piet Erigelbrecht.



Edwin Claassen, owner of the EAC Group, being photographed with two rhinos on his privately owned Shelanti Game Ranch.



Edwin Claassen with a mother elephant and her calf. Just a three hour drive north of Johannesburg, the Shelanti Ranch strives to maintain an unspoiled bush environment.



A pride of rare African white lions enjoying sanctuary at Edwin Claassen's home.



Mr. Volpe posing with white lion skin, or is it a former competitor?



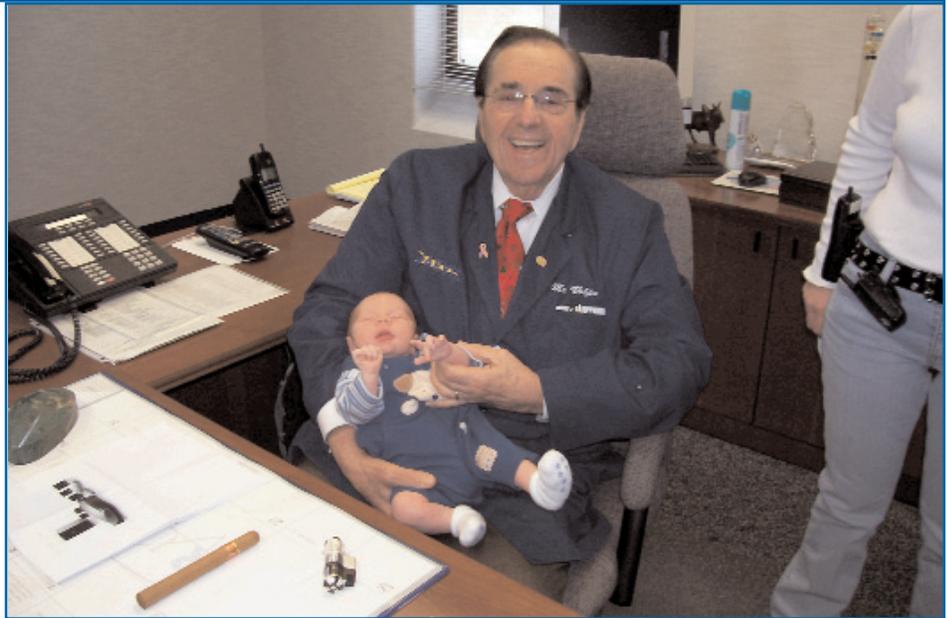
From left, Jaco Eloff and Cas Dippenar, independent auditors for Jarvis South Africa, and Hennie DeJagger, Jarvis South Africa's financial administrator.



Many Visitors

Jason

Three months old Jason William Zaler, grandson of Jarvis Administrative Assistant Darlene Collins, paid a visit to Jarvis with his mother Dawn Collins. Jason, demanding to have his photo taken with the top man, persuaded Mr. Volpe to take a few minutes to pose with himself and grandma Darlene (on right). Don't worry, the cigar, shown on Mr. Volpe's desk, wasn't lit until Jason left the building.



From Bunzl - Packers



Tom Byrnes Sr and Jeff Jones of Omaha, Nebraska based Bunzl's Packers division, and Tyson Foods' Jim O' Brien recently visited Jarvis headquarters.

Left photo shows the group with Jim Fuda (far left) and Jason Fuda. Right photo shows the group with Mike Abdul, Jarvis' Operations Manager.

From Spain - Albert Quintana



From France - Pierre Grosskreuz



Recently, Albert Quintana, owner of Quicial, Jarvis' exclusive distributor in Spain visited the Middletown facility. He is shown above having his photo taken with Janet Peck Mueller, Jarvis' Export Specialist.



Pierre Grosskreuz (in center) of Industrade in France, Jarvis' exclusive distributor in France, recently visited Middletown. Showing Pierre the inner workings of a new Buster IX Bandsaw are Jarvis assemblers Dave Donsbough (on left) and Tony Torres.

Occurring every three years, Australia's FoodPro expo has become one of the largest and most important food processing exhibitions held in the Asia Pacific region. In 2005, this event took place July 10 - 13, at the Sydney Convention & Exhibition Center (Darling Harbor). With four halls, over 250 exhibitors and covering almost 4.5 acres (0.02 square kilometer) of exhibit space, this event attracted more than 9,000 visitors from 30 countries. Representing Jarvis was Raymond Cronin, Jarvis Australia's Managing Director, and other staff members of

our Australian subsidiary. Besides greeting and assisting booth visitors, Ray had his picture taken with Jarvis' new USSS-2A non-penetrating pneumatic stunner. This photo later appeared in the *Australian Meat News*, a leading Australian meat processing industry magazine.



One of the four exhibit halls that were part of FOODPRO 2005. Beside Jarvis Products, this event had 250 other exhibitors, and covered almost 4.5 acres (0.02 square kilometer) of exhibit space.



Sydney, Australia's Convention & Exhibition Center (Darling Harbor)



Photo of Jarvis Australia's Ray Cronin with USSS-2A non-penetrating pneumatic stunner. This photo later appeared in *Australian Meat News*.



Jarvis GmbH's New Addition to its Service Fleet

To better serve our many German customers, Jarvis GmbH (our German subsidiary) has acquired a new Daimler-Chrysler mini-van to augment its existing service fleet. These vans travel all over Germany helping Jarvis service technicians perform their maintenance tasks, including (1) scheduled equipment inspection and on-site repair, (2) delivering new tools and spare parts, (3) picking up tools needing repair work, and (4) training Jarvis customers on proper equipment operation.

Driving these vans throughout the country are Jarvis GmbH's three service technicians - Bernd Rollin, Heiko Müller, and Joachim Rentzsch. The Daimler-Chrysler mini-van was chosen for its spacious rear storage area (great for delivering larger sized tools and spare parts), and the very comfortable and roomy front driver and passenger areas; an important feature when traveling long distances.



Bernd Rollin

Heiko Müller

Joachim Rentzsch with new mini-van